# SOLID OPERATIONAL PERFORMANCE UNDERLIES 6% GROWTH IN EARNINGS PER SHARE

**QUARTER ENDED DECEMBER 2002** 



This presentation includes certain information that is based on management's reasonable expectations and assumptions. These "forward-looking statements" include, but are not limited to, statements regarding estimates, intentions and beliefs, as well as anticipated future production, mine life, market conditions and costs. While management has prepared this information using the best of their experience and judgement, and in all good faith, there are risks and uncertainties involved which could cause results to differ from projections.

- earnings per share:
  262 cents (+ 6%) in Rand terms
  27,2 cents (+ 14%) in Dollar terms
- interim dividend of 125 cents (+ 67%)
- cash operating profit of R765 million (- 20%)
- stronger rand (- R150 million) (80% of variance)
- excellent cost control (- R38 million)
- three excellent organic growth projects

### LISTING ON THE NYSE – 27 NOVEMBER 2002



#### SUSTAINABLE DEVELOPMENT

### Harmony

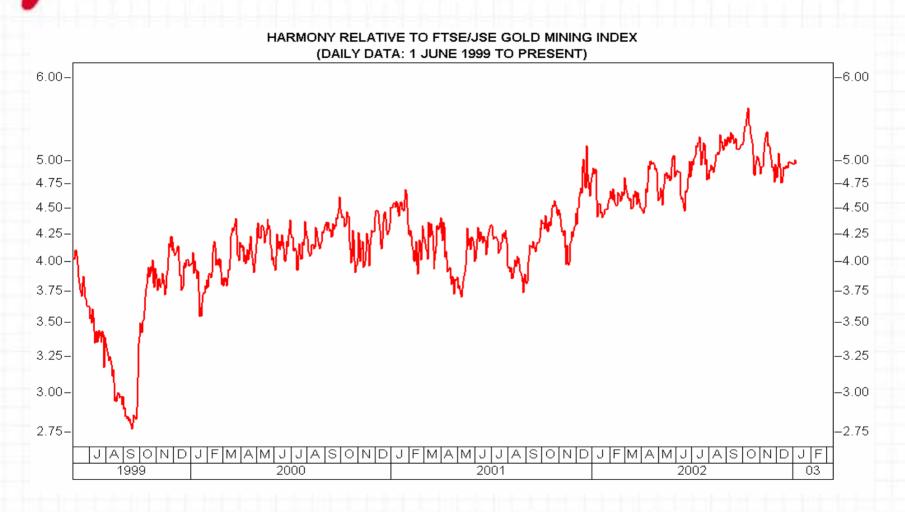
#### **Agreement on HIV/AIDS**

- on 19 September 2002, Harmony, NUM and UASA entered into an agreement dealing with HIV/AIDS
- all stakeholders will be involved in developing and maintaining programmes to reverse the impact of HIV/AIDS on our operations:
  - reducing number of infections
  - ensure that rights of employees living with AIDS are upheld
  - create conducive working environment, and
  - all parties remain committed to the health, safety and well being of employees

- Social Plan is a focus point of the Minerals and Petroleum Resources Development Bill
- tripartite relationship between government, company and mines to devise strategies to deal with:-
  - skills development of current employees,
  - retrenchment and retraining of redundant employees,
  - redeployment of employees to their communities,
  - re-align procurement to broaden participation and allow for new entrants, and
  - promote and support economic activities that can ensure the sustained operation thereof way beyond the closure of the mines
- opportunity to contribute to alleviation of the social and economic impact on individuals and regions

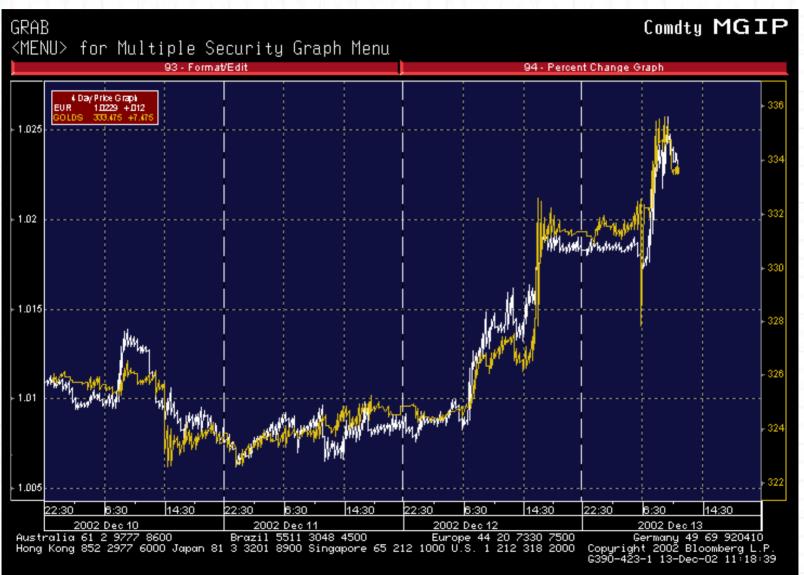
#### SHARE PRICE PERFORMANCE

### Harmony

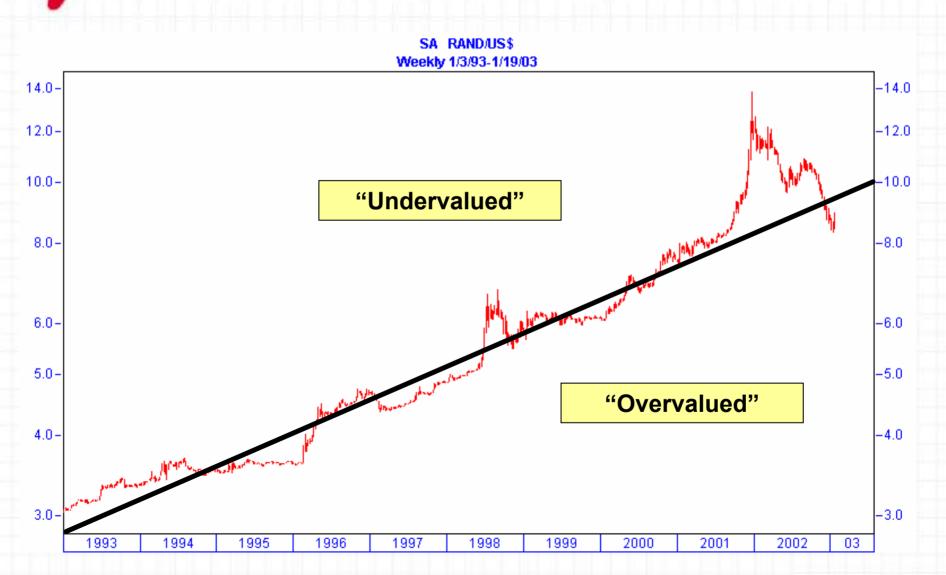


**Source: I-Net Bridge; Deutsche Securities** 

### EURO VS GOLD PRICE CORRELATION



### RAND DEPRECIATION AGAINST THE DOLLAR





### SIX MONTHS COMPARISON OF RESULTS

|                               | Six mths ending<br>31 Dec 2002 | Six mths ending<br>31 Dec 2001 | %<br>Variance |
|-------------------------------|--------------------------------|--------------------------------|---------------|
| Gold produced oz              | 1 570 618                      | 1 210 310                      | 30            |
| Cash operating costs R/Kg     | 68 302                         | 63 473                         | (8)           |
| Cash operating costs US\$/oz  | 213                            | 213                            | 0             |
| Gold price R/Kg               | 103 362                        | 81 199                         | 27            |
| Cash operating profit R       | 1 712 751                      | 667 277                        | 157           |
| Earnings per share (SA cents) | 509                            | 270                            | 89            |
| Div. per share (SA cents)     | 125                            | 75                             | 67            |
| Div. per share (US cents)     | 13                             | 7                              | 86            |
| Assumptions                   |                                |                                |               |
| US\$ exchange rate            | R10,00                         | R9,28                          | (8)           |
| Shares in issue               | 173, 5 million                 | 149, 1 million                 | (16)          |

### **RETURN ON INVESTMENTS**

| Project/Operation         | Acquisition cost (R'm) | Cash operating profit (R'm) |
|---------------------------|------------------------|-----------------------------|
| Evander – June '98        | R415                   | R1 190                      |
| Randfontein – Dec '00     | R750                   | R1 590                      |
| Elandskraal – Mar '01     | R988                   | R651                        |
| Free Gold (50%) – Dec '01 | R1 350                 | R916                        |

#### TO BUY OR TO BUILD ???

### Harmony

|                           | Doornkop South Reef<br>(74% JV) | Free Gold Tshepong<br>(50% JV) |
|---------------------------|---------------------------------|--------------------------------|
| Project status            | Approved                        | Approved                       |
| Acquisition cost          | -\$26m                          | Nil                            |
| Construction cost         | \$134m                          | \$30m                          |
| Total capital             | \$108m                          | \$30m                          |
| Ounces recoverable        | 3,75m                           | 1,25m                          |
| Capital cost/oz           | \$20/oz                         | \$24/oz                        |
| Total cash cost @ R9,5/\$ | 190/oz                          | 160/oz                         |
| TOTAL                     | 219/oz                          | 184/oz                         |
| Gold price                | 350/oz                          | 350/oz                         |
| Profit margin             | 37%                             | 47%                            |

(Exchange Rate of US\$1,00 = R9,50)

### DOORNKOP SOUTH REEF PROJECT 22 JANUARY 2003



### DOORNKOP SOUTH REEF PROJECT

- announced 22 January 2003
- 26% BEE participation by Africa Vanguard Resources
- in situ resource of 20,1 million tonnes at 10,1 g/t with gold content of 6,6 million ounces
- project recovery of 117 tonnes or 3,75 million ounces of gold over 20 years
- capital expenditure of R1 270 million (US\$134 million)



- NPV of R876 million at real discount rate of 7,5%
- IRR of 48%

### DOORNKOP SOUTH REEF OWNERSHIP STRUCTURE

### Sale of Mineral Rights;

**Harmony** 

- Randfontein retains ownership of 74%
- Africa Vanguard Resources 26% for R250 million

#### AVR pays;

- R140 million in cash
- R110 million in call options on 290 000 oz of gold (R120 000/kg escalated) - equal to 16% of gold produced during first 10 years

#### **Joint Venture Agreement;**

- Randfontein and AVR will manage the project as a Joint Venture
- in lieu of AVR contributing their mineral rights to the Joint Venture they are entitled to 16% of profits

### TSHEPONG NORTH DECLINE PROJECT

- Board approved growth project for Free Gold
- development of decline at capital cost of R280 million
- additional 167 000 oz per annum over period of 8 years
- 980 new employment opportunities



- NPV of R765 million at real discount rate of 10%
- IRR of 51%

(50% attributable to Harmony)

### FREEGOLD PROSPECTIVE PROJECTS

#### **Tshepong South Shaft Project**

- project initiated by AngloGold in October 1993
- twice suspended during 1995 and in 1999 with shaft completed within 120 metres from full design depth
- shaft designed to hoist 80 000 tonnes reef per month at 7,24 g/t over 19 year period (6 843 kgs or 220 000 oz/annum)

#### Joel North Shaft Project

- restructured for profitability after acquisition from AngloGold
- re-evaluation of orebody underway current results warrant a re-look at resource



### FREEGOLD PROSPECTIVE PROJECTS

### **Nyala Shaft**

- current "care and maintenance" cost of R165,5 million over L.O.M – opportunity to re-open shaft is being evaluated
- extraction of shaft pillar and high grade reserve at a capital cost of R67,4 million allows for a life of mine of 7 years (560 000 ozs)
- NPV of R120 million at 10% discount
- IRR of 46%
- approximately 1 570 work opportunities to be created



### STRATEGIC INVESTMENTS DELIVER VALUE

#### **Goldfields Limited Australia**

 Initial investment of R225 million (21% stake) now valued at R855 million

#### Bendigo Mining NL Australia

- 32% stake in highly prospective mining project acquired on 14 December 2001 at A\$50m, now valued at A\$83m
- initial sampling of two orebodies completed
- results confirm existence of robust but highly variable orebodies that were predicted in original reports
- Harmony can exercise A\$104 million option to take control of company and develop mine (31 December 2003)



### STRATEGIC INVESTMENTS DELIVER VALUE

#### **Highland Gold Ltd Russia**

- acquisition of 31% stake in Highland Gold at a cost of US\$18,9 million on 29 September 2002 allows for a promising entry point into the Russian gold sector
- followed our rights (US\$7,5 million)
- with successful listing of Highland Gold Limited on AIM on 17 December 2002, Harmony's 31,7% stake now valued at US\$134 million



### STRATEGIC INVESTMENTS DELIVER VALUE

#### **High River Gold Mines Limited**

- Toronto based company with gold interest in Russia,
   Canada and West Africa
- completed acquisition of 21% interest in High River Gold on 21 November 2002 for R141 million
- our US\$14,5 million investment is now valued at \$24 million

- R8,5 million spent on box cut excavation during quarter
- collection of bulk sample will be completed by end January 2003
- pilot plant flotation tests to be conducted by Mintek results expected by end March
- the results of the tests will enhance our understanding and valuation of the 5 demarcated orebodies

### **KALPLATS PROJECT**



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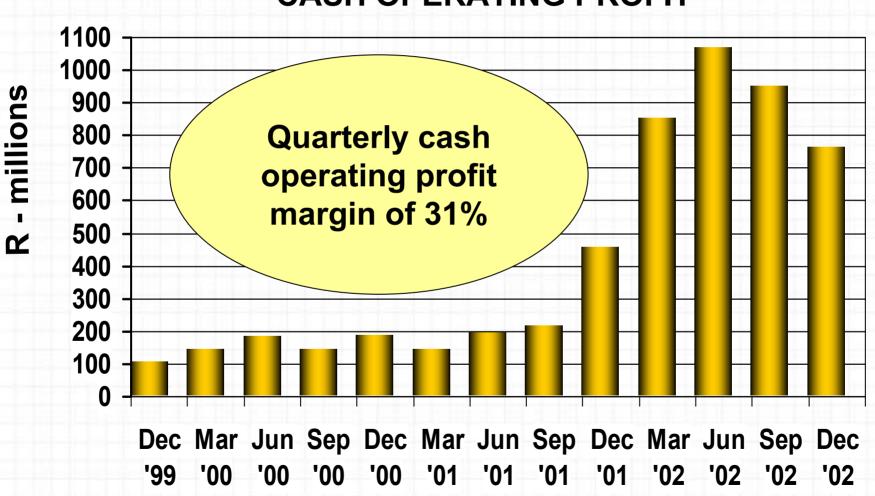
#### **OPERATIONAL HIGHLIGHTS**

- cash operating profit of R763 million (R950 million in September 2002)
- quarterly e.p.s of 262 cents (247 cents in September 2002)
- R187 million reduction in cash operating profits mainly due to:-
  - appreciation of the SA Rand R150 million, and
  - higher volumes at lower costs were more than offset by lower grades – R37 million

#### **VALUE CREATION THE "HARMONY WAY"**

### Harmony

#### **CASH OPERATING PROFIT**



### **QUARTERLY PERFORMANCE**

|                      | Dec 2002 | Sept 2002 | %<br>Variance |
|----------------------|----------|-----------|---------------|
| Production – kg      | 24 078   | 24 774    | (3)           |
| Production – oz      | 774 121  | 796 497   | (3)           |
| Revenue – R/kg       | 100 171  | 106 463   | (6)           |
| Revenue – US\$/oz    | 324      | 319       | 2             |
| Cash cost – R/kg     | 68 500   | 68 110    | (1)           |
| Cash cost – US\$/oz  | 222      | 204       | (9)           |
| Exchange rate R/US\$ | 9,61     | 10,39     | 8             |

### **WORKING PROFIT ANALYSIS**

| Operations      | Dec 2002 | Sept 2002 | Variance<br>(R'milliom) |
|-----------------|----------|-----------|-------------------------|
| Free State      | 117      | 190       | (73)                    |
| Evander         | 88       | 101       | (13)                    |
| Randfontein     | 180      | 200       | (20)                    |
| Elandskraal     | 70       | 105       | (35)                    |
| Kalgold         | 17       | 25        | (8)                     |
| Australia       | 92       | 100       | (8)                     |
| Sub-total       | 564      | 721       | (157)                   |
| Free Gold (50%) | 199      | 229       | (30)                    |
| Total           | 763      | 950       | (187)                   |

## FREE GOLD – EXCELLENT OPERATIONAL PERFORMANCE Harmony

#### <u>Bambanani</u>

- no underground fires have been reported over the past 12 months
- optimising ventilation reticulation has resulted in a more productive working environment

#### Joel Mine

- no reportable injuries for 7 consecutive months
- increased development charges to open up orebody (R40/tonne)

## FREE GOLD – EXCELLENT OPERATIONAL PERFORMANCE Harmony

### **Tshepong Mine**

- achieved record of 39 000 m<sup>2</sup> in December 2002
- this resulted in records in:-
  - 24,4 m<sup>2</sup>/stope employee
  - 11,4 m²/total employee costed
  - 5,4 m/development employee

#### **Surface operations**

R20 m/quarter contribution to cash operating profit by optimising plant utilisation

#### **Hospital costs**

reduced by more than half

## AUSTRALIAN OPERATIONS – AGGRESSIVELY DELIVERING INTO HEDGEBOOKS Harmony

- steady operational performance however,
- significant movements in US\$ gold price, A\$:US\$ and R:US\$ exchange rates impact on results
- 8% decrease in gold production
- 5% decrease in gold price
- 14% decrease in working costs



8% decrease in cash operating profit to R92,3 million (R100,4 million in September 2002)

#### **GOLD LEASE RATES SWAPS**

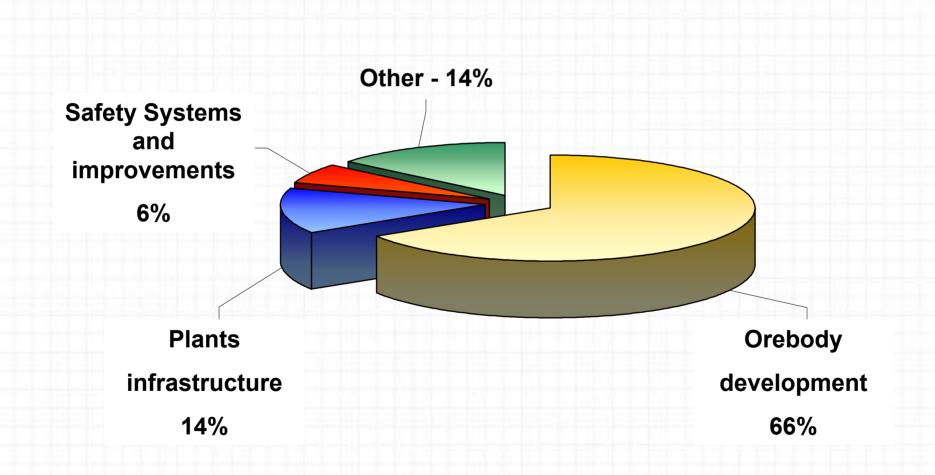


- during the quarter 537 500 ozs of lease rate swaps were fixed or closed
- on 31 December 2002 mark-to-market value of contracts were R40 million (US\$5,0 million)
- total outstanding lease rate swap commitments of 1,4 million ounces

### **CAPITAL EXPENDITURE**

|                              | ACTUAL DECEMBER 2002 | FORECAST<br>MARCH 2003 |
|------------------------------|----------------------|------------------------|
| Free State                   | 34                   | 31                     |
| Evander                      | 27                   | 34                     |
| Randfontein                  | 2                    | 31                     |
| Elandskraal                  | 41                   | 34                     |
| Kalgold                      | 6                    | 4                      |
| Free Gold (50%)              | 12                   | 10                     |
| <b>Australian Operations</b> | 58                   | 60                     |
| TOTAL                        | 180                  | 204                    |

### CAPITAL EXPENDITURE PROFILE





### Questions

Website www.harmony.co.za