

# LAE CHAMBER OF COMMERCE BREAKFAST BUSINESS BREAKFAST

JOHANNES VAN HEERDEN - CEO SE ASIA CHARLES DE VILLIERS - EGM OPERATIONS

OCTOBER 2018



#### **Private Securities Litigation Reform Act Safe Harbour Statement**

#### FORWARD LOOKING STATEMENTS

This presentation contains forward-looking statements within the meaning of the safe harbor provided by Section 21E of the Exchange Act and Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), with respect to our financial condition, results of operations, business strategies, operating efficiencies, competitive positions, growth opportunities for existing services, plans and objectives of management, markets for stock and other matters.

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# **HARMONY TODAY**

#### **HARMONY TODAY**

Delivering consistent, predictable production



Achieved production guidance for a third consecutive year

Improved the quality of asset portfolio



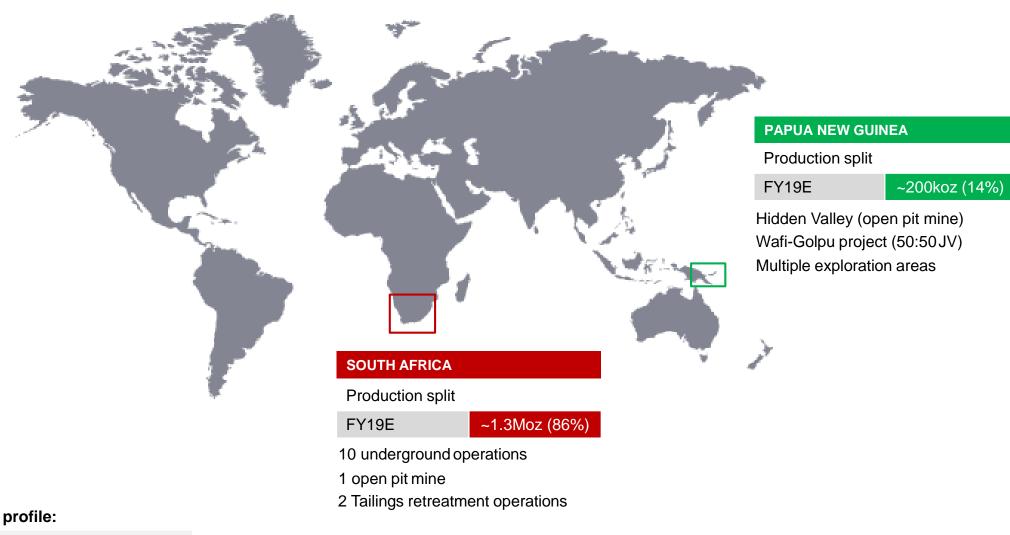
Hidden Valley and Moab Khotsong add ~500koz at average AISC below US\$950/oz

Improving margins



AISC unit costs improved from R517 000/kg in FY17 to R509 000/kg in FY18

#### **ESTABLISHED OPERATIONS, QUALITY GROWTH OPPORTUNITIES**



#### **Corporate profile:**

Listed on the JSE and NYSE

Market cap: ~approx. US\$950m to US\$1bn

Operating for over 68 years

#### **JOURNEY OF EXCELLENCE**

#### **FY18**

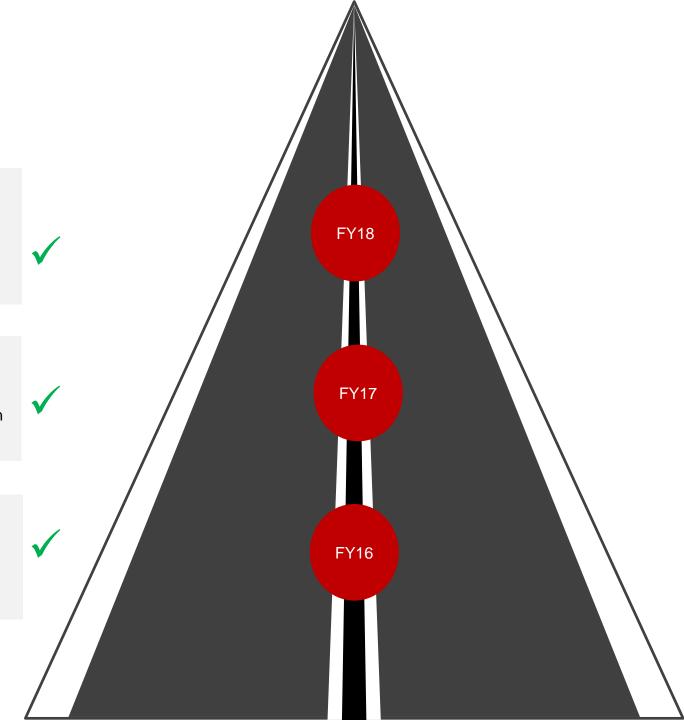
- · Momentum maintained at SA operations
- · Acquired and successfully integrated Moab Khotsong
- · Re-capitalised Hidden Valley on schedule and within budget

#### **FY17**

- Delivered safer, more stable and predictable production
- Acquired 100% of Hidden Valley and re-invested US\$180 million
- · Repaid debt

#### **FY16**

- Embarked on stabilising SA operations at 1Moz
- Set out growth strategy of 1.5Moz, assets with AISC of US\$950/oz by FY19

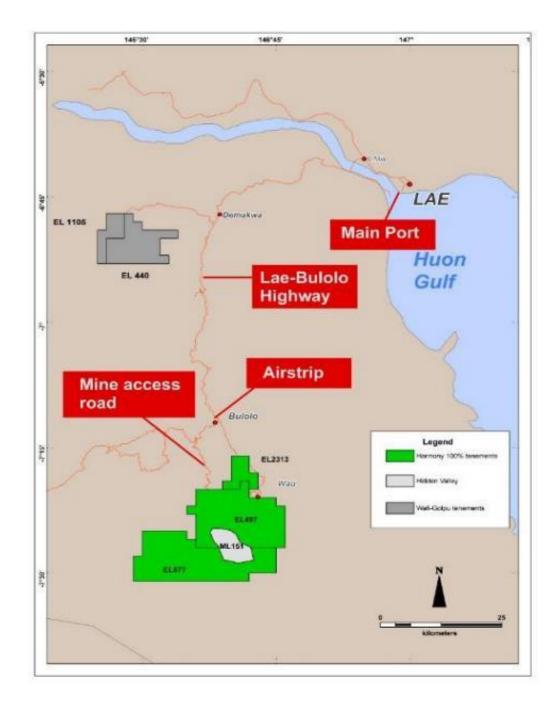




#### HIDDEN VALLEY UPDATE

CHARLES DE VILLIERS EGM OPERATIONS

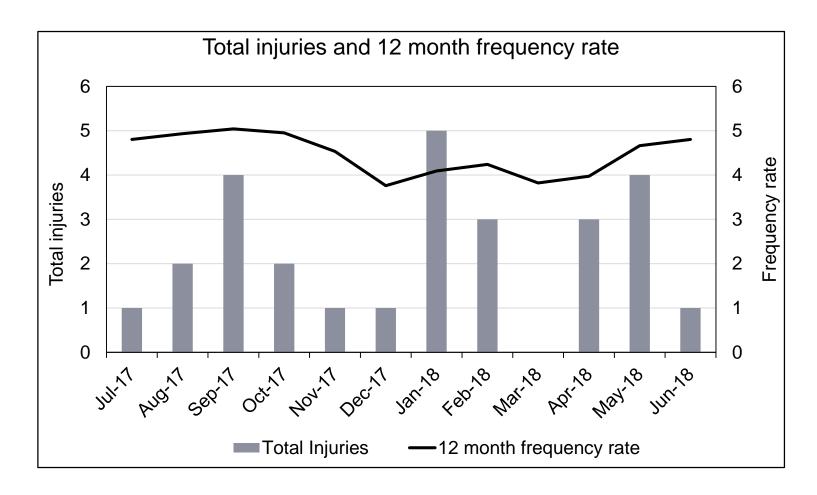
**LOCATION** 



Hidden Valley Stakeholder Update

#### **SAFETY PERFORMANCE**

- No Lost Time Injuries since April 2017 8.4 million hours
- One million fatality free shifts achieved in December 2017
- One of the safest mines in Papua New Guinea



#### REINVESTMENT DELIVERED UNDER BUDGET AND IN TIME



Safe

Fatality free, no lost time injuries in FY18

**Below budget** 

Budget: investment of US\$180 million Actual: investment of US\$175 million



On schedule

Commercial levels of production achieved in the June 2018 month

Outlook in line with investment plan

200 000oz at an average life-of-mine AISC below US\$950/oz

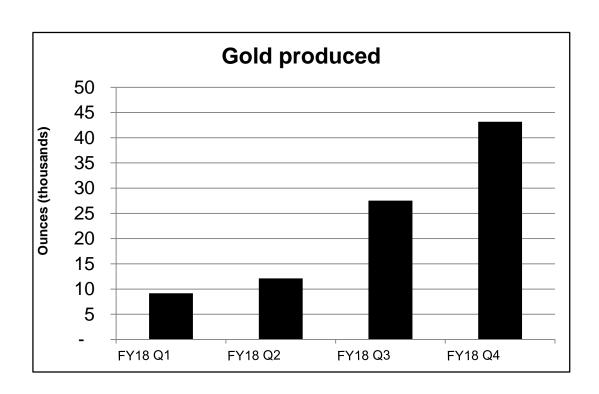
#### **UPGRADE PROJECTS DURING SHUTDOWN**

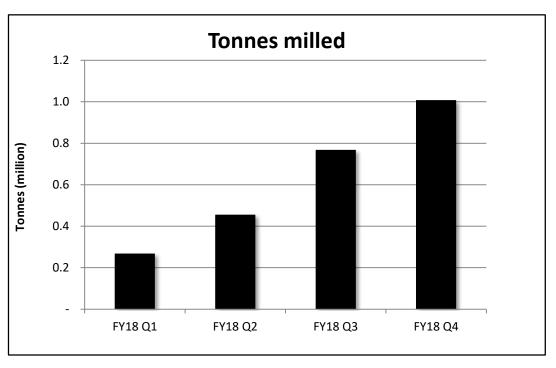
- Four projects safely completed on budget and ahead of schedule
  - Scats handling conveyor
  - Crusher circuit upgrade (wobbler screens)
  - Upgrade of run of mine area
  - Pontoon dewatering pump move (tailings storage facility) to final position
- Local contractors utilised
  - Kramer Ausenco (lead contractor)
  - Hornibrooks
  - Local labour hire companies





#### **FY18 – OPERATIONAL EXCELLENCE**





- A 24-hour milling rate record was set with 15,238 tonnes milled in November 2017;
- Annualised planned milling rate (4Mtpa) achieved in Q4;
- Monthly mining rate of 2,830,125 mined in October 2017;
- The overland conveyor delivered 324,403 tonnes during June 2018; and
- Annual tonnes mined record of 28 million tonnes 6 million tonnes higher than previous record.

### TAILINGS STORAGE FACILITY (TSF) AND WASTE ROCK DUMPS

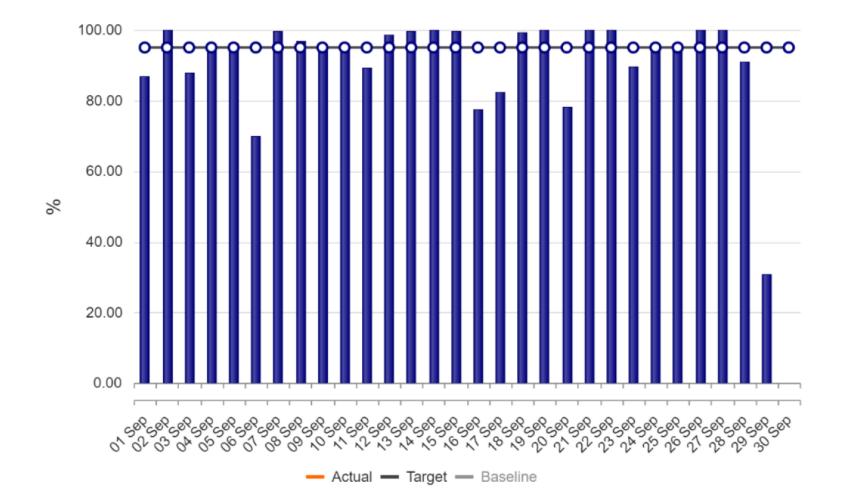
- The only major TSF in Papua New Guinea
- Updated expansion design to international standards -ANCOLD
- Design reviewed independently and submitted to MRA last week
- Established an Independent Tailings Review Board of industry experts
- One of only a few mines in PNG that store waste rock in engineered waste rock dumps
- During the year construction of the Niekwiye waste dump toe was successfully completed on schedule
- This toe will support all waste rock (87 Mt) produced





#### **PNG POWER**

- 15MW demand connected directly to Ramu grid
- Collaborative effort with PNG Power to upgrade Baiune sub station





# DIRECT CONTRIBUTION TO THE PNG ECONOMY

# HARMONY

#### HIDDEN VALLEY CONTRIBUTES K591 MILLION TO REGIONAL ECONOMY

Direct benefit streams (average annualised)

_	Total employ	ee salaries	(excluding ta	ax) PGK 73N	1

Salary and wage tax
 PGK 35M

Royalties and production levy
 PGK 24M

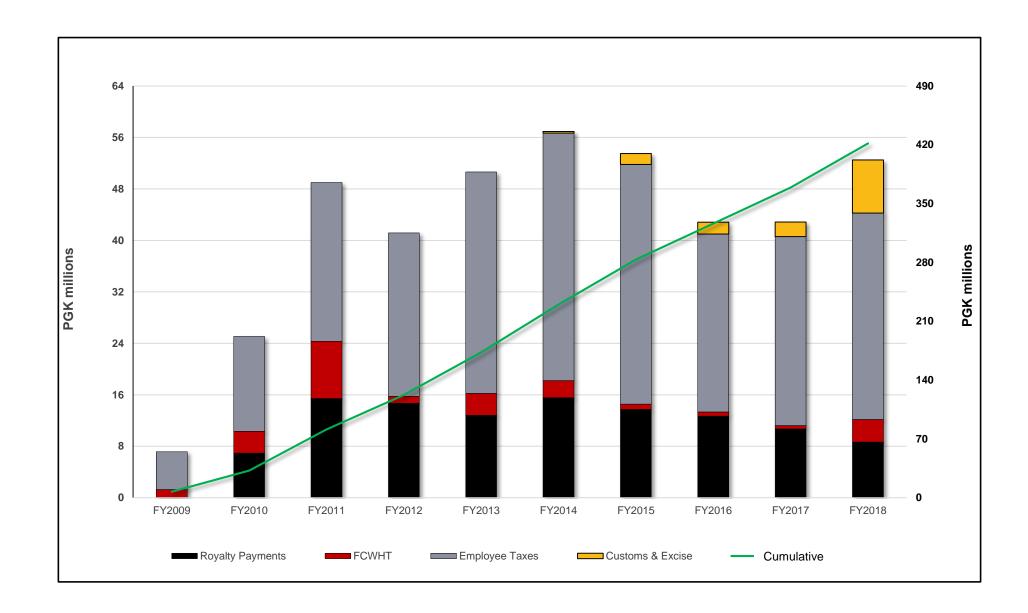
Total Procurement (excluding PNG Power) PGK 404M

Power purchased from PNG Power (PNG)
 PGK 55M

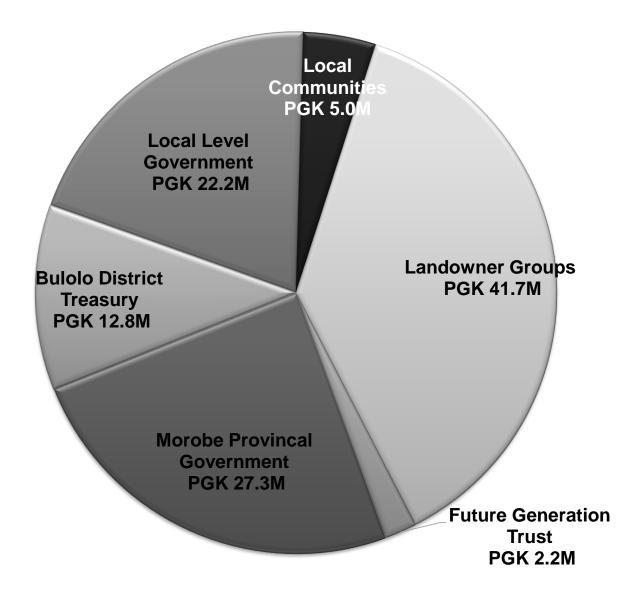
Total annual average contribution
 PGK 591M

 Hidden Valley Mine on average converts US\$187m of foreign exchange per year into Kina to the benefit of the national economy

#### TAXES AND ROYALTIES PAID TO DATE TOTAL K421 MILLION



#### **ROYALTY PAYMENTS K111 MILLION TO DATE**

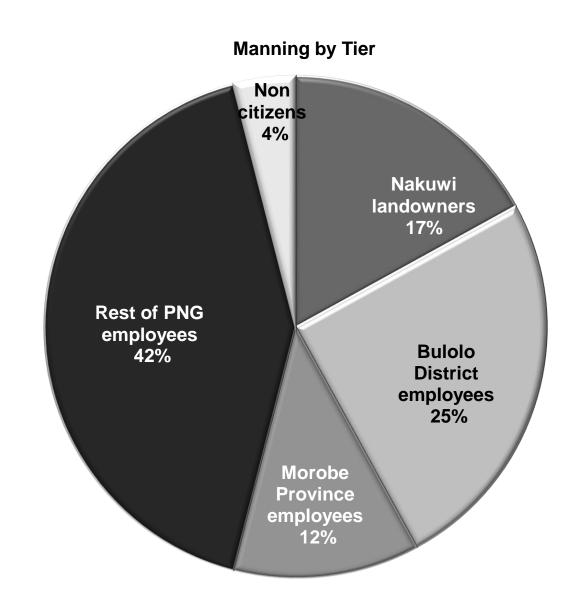




# HIDDEN VALLEY EMPLOYMENT

#### **HIDDEN VALLEY EMPLOYMENT**

- Total direct employees: 1280 1320
- Total contractors: 550 700
- 72% Permanent workforce based in Morobe Province
- >95% PNG resourced



#### **WORKFORCE TRAINING AND EDUCATION**

- Significant recruitment from local areas 96% of the heavy equipment operators are from the local communities
- A 'green-hire' program that recruits local employees to train them in the company safety requirements and then the technical skills through the onsite vehicle simulator
- 13% of workforce females
- Lines of progression established for employee development
- Targeted training and development programs established
- Hidden Valley registered with the National Institute of Technical Training Board (NITTB)
- Education assistance program for employees dependents





# **SOCIAL-ECONOMIC CONTRIBUTION**

#### **AGRICULTURE PROJECTS**

- Improve the livelihoods of the communities through the creation of sustainable and scalable agricultural businesses
- Coffee was identified as the best agriculture development option
- The 18 month coffee pilot project engages key strategic partners:
  - Harmony
  - CIC Coffee Industry Corporation
  - Outspan / Olam Traders / Factory (Lae)
  - B4D Coordinators
- Over 100 farmers identified to receive education and training as well as support in transporting products to markets
- Grower tool sets have been purchased
- Nursery to be established for seedling production







#### **EDUCATION AND ORPHAN SUPPORT**

- Tutu desk initiative a portable tool to support students
- 1,000 Tutu desks distributed to 28 elementary schools covering all Biangai and Watut villages
- Haus Pikinini support for 26 orphans near Wau
- Employee school fee support

#### **HEALTH SUPPORT:**

- Continue to support district health programs including TB awareness
- Local health center engagement and audits are conducted
- Mattresses donated to health centers
- Typhoid education undertaken following recent outbreak
- Administered 700 polio vaccinations
- Community medical assistance 3 recent cases of emergency medical assistance (obstetric nature)







#### BENEFIT SHARE AGREEMENT (BSA) – HIDDEN VALLEY TRUST

- Landowners converted 5% project equity option into a royalty
- Signed by Hidden Valley, Morobe Provincial Government and Nakuwi Landowners Association in 2009
- Primarily intended landowners to participate in the benefit sharing scheme through an established trust focussed on health, education, community infrastructure and landowner support activities
- Total contributions to date amount to PGK12.2 million

- Hidden Valley acts as trustee to ensure and promote governance
- BSA trustee approved 6 water supply projects at a budget of K681,698
- Project managed and supervised by Hidden Valley and administrated by NKW
- Total of 1,521 people positively impacted



#### LANDOWNER BUSINESS DEVELOPMENT

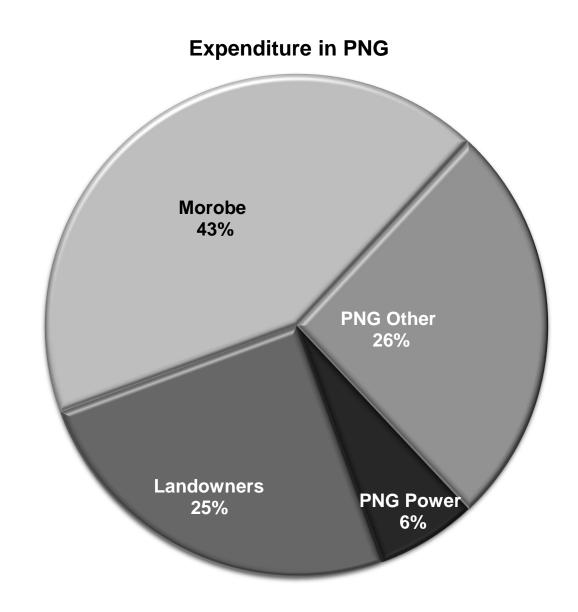
- Nakuwi the recognised landowner association
- NKW Holdings Limited owned by Nauti, Winima and Kwembu Investment companies – recognized in MOA as agreed local landowner company for contracting purposes
- NKW involved in a number of key mine support contracts
- Expenditure with landowner companies totalled in FY18 PGK101 million including:
  - HVC JV PGK46 million mining and construction
  - HVT JV PGK22 million road logistics
  - NCS JV PGK22 million catering and camp management
  - NKW PGK5 million bus transport
- Approximately 500 contract employees with landowner and landowner
  JV companies



Hidden Valley Stakeholder Update

### **TOTAL PROCUREMENT IN PNG – K404 MILLION (FY18)**

 For FY18, 54% of total expenditure spent in PNG





**WAFI-GOLPU** 

#### WAFI-GOLPU\* IS A GAME CHANGER FOR MOROBE

Large production profile

 Steady state production: in excess of 1.4 million gold equivalents ounces per annum

High grade = low unit cost production

- High average recovery grades: Au = 0.90g/t, Cu = 1.27%
- Lowest decile cost quartile copper production,
  Negative AISC of US\$2 128/oz in gold production terms

Significant free cash flow potential

 US\$9 billion free cash flow generated in first 10 years (post achieving commercial levels of production)

Large resource and long life

- Mine life of over 28 years

# ANOMOVE

#### WAFI-GOLPU PERMITTING UPDATE

- Feasibility study update accompanying updated proposal for development submitted to MRA in March 2018
- Environmental (and social) impact study submitted to CEPA 25 June 2018
- The Wafi-Golpu Development Forum commenced during the week of the 9 July 2018

#### HARMONY IN PAPUA NEW GUINEA

- Harmony has been active in PNG for over 15 years, during which time we have developed one mine (Hidden Valley) and are seeking to develop a second (Wafi-Golpu)
- We have a significant portfolio of assets in PNG covering the whole mining value chain, from an operating mine in Hidden Valley to an exciting greenfields exploration prospect (Kili Teke)
- We have strong balance sheet to underpin progressing this portfolio up the value chain
- Our South African and PNG track record and experience will enable us to deliver our growth objectives
- We look forward to continuing to work with all stakeholders for mutual benefit



# **CONTACT US**

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